



Outsourced MSP vs. In-House IT

Technology Decisions

Technology runs businesses. IT infrastructure, connectivity, security, cloud services, backups & contingency plans are just part of doing business today. As companies grow, their need for support & expertise also grows. Choosing the best IT solution for your business is an important decision. Before making an investment, take a closer look at key considerations & decision points for Outsourced IT Providers (Managed Service Providers "MSPs") vs. In-House IT.

Business IT Drivers

- Optimizing employee productivity & focusing on core competencies are primary challenges facing companies
- Businesses look to IT as a source of innovation & growth
- Technology changes quickly & can be time consuming & challenging to keep up with as business grows
- There's a reason CompTIA, states the global managed services market will grow from from \$107 B back in 2014 to \$193 B by 2019

In-House IT Team

- **Overhead** – Often implies higher personnel costs like salaries, raises, office supplies – (YouInc.) says it can cost around 1.5 x a new employee's salary to hire that person including training, ramp-up time, benefits, etc.
- **Operational Staff** – A company with a team of 100 would typically need part-time support from an IT Director, a Systems Administrator & a full-time IT Technician – add in training & certifications required and costs increase quickly
- **Dependency** – Knowledge resides with one person (or few) that could leave the company at any time
- **Experience** – Staff can have limited experience, or knowledge, of best practices across all IT technology areas (security, backup, recovery, infrastructure, devices, software & more)

Outsourced MSP

- **Seamless** – Maintains & supports businesses remotely with automated tools 24/7/365 – seamless to the client
- **Proactive** – Shifts focus away from a break-fix model to a proactive, strategically-planned IT service that grows with your business
- **Diverse Expertise** – Provides a diverse team of IT experts across disciplines: security, disaster recovery, infrastructure, vendor & project management & more
- **Consistency** – Offers continuous access to modern technologies, hardware & software to stay constantly competitive, updated & protected at all times
- **24/7 Service** – Guarantees SLA uptime, quality of service & provides live helpdesk, on-site & emergency support
- **Known Cost** – Monthly fees are known & easier to budget

S3 Technologies is a Premium MSP – 100% Accountable for a Client's IT Infrastructure

Complete Offering | Skilled Staff | Proven Client ROI | IT Modernization with No Disruption

